



*A Telluride Foundation Initiative*

## **Director Job Description**

The Telluride Venture Accelerator (TVA)'s mission is to create a lasting and vibrant regional entrepreneurial ecosystem. Our core program is an early stage business accelerator based in Telluride, CO. TVA is entering its 7th year with a record of impact - nationally, state-wide, and locally within the Telluride region. TVA is an operating initiative of the Telluride Foundation, a 501(c)3 community foundation that serves rural SW Colorado (San Miguel, Ouray, Dolores, and western Montrose counties). TVA has been a pioneer in the philanthropic and accelerator space in numerous areas, including: 1) introducing a venture philanthropy approach to entrepreneurship; 2) introducing innovative funding mechanisms (e.g., revenue-based investment, working capital loan fund); 3) optimizing the accelerator experience through local assets and nationally recognized mentors; and 4) aligning entrepreneurship with rural and resort communities and economic development.

TVA has been called "one of the most innovative projects in philanthropy today." The TVA Director role is a unique opportunity to lead and shape a high-impact, innovative social enterprise with significant local impact, a growing national reputation, and a promising future.

### **Primary Responsibilities**

The Director is responsible for leading all activities to ensure the success of its stakeholders – entrepreneurs, alumni, mentors, funders, local community, and the surrounding rural community.

Responsibilities include:

- Strategic planning, program design, and execution
- Company recruiting & selection
- Mentor and community recruitment and engagement
- Program budget and fundraising
- Manage staff, shared office space (Telluride Works), and interns
- Integration with regional economic development programs & services with regular communication and collaboration.
- Developing and implementing programs to support local and regional businesses and entrepreneurs ("Startup Weekends" etc.)
- Alumni and portfolio management



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- Investor relations

### **Skills and Experience**

Experience and passion for leadership, entrepreneurship, rural communities, community development, and startups are essential. Experience starting and growing a company is a plus. Strong coaching skills with a variety of business development experiences are essential.

Desired skills and experience include:

- Proven experience leading and managing complex organizations
- Motivating a team, mentors and working collaboratively with a wide range of partners
- Fundraising
- Early stage business development and investor experience
- Leadership roles with other entrepreneurial ecosystems, accelerators or incubators

### **Additional information**

- Start date: December 2018
- Salary: \$100,000 annually plus benefits or commensurate with experience
- Consideration may be given to candidates for a less than full-time position
- Reports to: Telluride Foundation CEO
- Program is based in Telluride Colorado with regular travel

Please send cover letter & resume by November 26 to [paul@telluridefoundation.org](mailto:paul@telluridefoundation.org).